

## Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 PM-07 INR-11 L-03 ACDA-19

NSAE-00 PA-04 RSC-01 PRS-01 SP-03 USIA-15 TRSE-00

SAJ-01 SS-20 NSC-07 DRC-01 /119 W

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R 011823Z AUG 74

FM USMISSION NATO

TO SECSTATE WASHDC 7008

SECDEF WASHDC

INFO USCINCEUR

USNMR SHAPE

USLOSACLANT

CINCLANT

CINCUSNAVEUR

S E C R E T USNATO 4212

E.O. 11652: GDS 12-31-82

TAGS: MCAP, NATO

SUBJECT: NATO RATIONALIZATION POTENTIAL STUDY

REF: STATE 160392

1. MISSION DISTRIBUTED COPIES OF SUBJECT STUDY, WITH CHANGES AS PER REFTEL, TO EWG REPS ON JULY 31. DISTRIBUTION WAS MADE UNDER A LETTER TO DSYG PANSa, COPIES TO EWG.

2. TEXT OF COVERING LETTER FOLLOWS. BEGIN TEXT:

ENCLOSED ARE THREE COPIES OF THE NATO RATIONALIZATION POTENTIAL STUDY PREPARED BY THE OFFICE OF THE SECRETARY OF DEFENSE IN WASHINGTON. THESE COPIES ARE FOR YOUR USE AS WELL AS FOR THE INTERNATIONAL STAFF DIVISION OF DEFENSE PLANNING AND POLICY. I AM PROVIDING OUR COLLEAGUES ON THE EXECUTIVE WORKING GROUP WITH A COPY OF THIS LETTER AND TWO COPIES OF THE STUDY AS WELL.

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DURING THE COMING WEEKS, THE UNITED STATES HOPES THAT MEMBER GOVERNMENTS, THE INTERNATIONAL STAFF, AND THE NATO MILITARY AUTHORITIES WILL HAVE THE OPPORTUNITY TO REVIEW THE STUDY IN SOME DETAIL. FURTHER, WE HOPE THAT, AT THE EXECUTIVE

WORKING GROUP MEETING TENTATIVELY SCHEDULED FOR SEPTEMBER 10, REPRESENTATIVES WILL BE ABLE TO PROVIDE IMPROVED COST AND PERSONNEL DATA AS WELL AS COMMENTS AND SPECIFIC PROPOSALS CONCERNING NATO RATIONALIZATION/SPECIALIZATION.

THE UNITED STATES DOES NOT FEEL THAT LACK OF AGREED DEFINITIONS OF RATIONALIZATION OR SPECIALIZATION SHOULD IMPEDE CONSIDERATION OF THE STUDY. EVEN IF SPECIFIC DEFINITIONS CANNOT BE ACCEPTED AT THIS TIME, WE WOULD PREFER TO PROCEED WITH AN EXPLORATION OF THE STUDY BASED UPON A VERY GENERAL UNDERSTANDING OF THE CONCEPTS INVOLVED. NOR DO WE FEEL THAT AN ENTIRE MATRIX WOULD HAVE TO BE APPROVED AT ONE TIME, AS LONG AS ALL ALLIES ARE COMMITTED TO EVENTUALLY BALANCING OUT THE MATRIX.

THE STUDY IS SUBMITTED AS A BASIS FOR DISCUSSION, NOT AS A SERIES OF UNITED STATES PROPOSALS, COMMITMENTS OR RECOMMENDATIONS TO UNDERTAKE THOSE ACTIONS LISTED IN THE REPORT. THE PURPOSE OF THE STUDY IS TO DEMONSTRATE THAT RATIONALIZATION CAN HAVE A MAJOR PAYOFF AND THAT THE MATRIX APPROACH CAN BE USED TO RELATE SERVICES RENDERED TO BENEFITS RECEIVED. THE INDIVIDUAL PROPOSALS APPEAR PROMISING BUT NEED FURTHER DEVELOPMENT. OTHER POSSIBILITIES FOR RATIONALIZATION SHOULD ALSO BE EXPLORED. THE UNITED STATES RECOMMENDS THAT THE EXECUTIVE WORKING GROUP USE THIS STUDY AND THE SPECIFIC PROPOSALS ADDRESSED THEREIN AS A BASIS FOR FURTHER ANALYSIS AND RESEARCH. END TEXT.GOODBY

SECRET

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 11 JUN 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
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**Executive Order:** 11652 GDS 12-31-82  
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**Status:** NATIVE  
**Subject:** NATO RATIONALIZATION POTENTIAL STUDY  
**TAGS:** MCAF, NATO  
**To:** STATE  
SECDEF INFO USCINCEUR  
USNMR SHAPE  
USLOSACLANT  
CINCLANT  
CINCUSNAVEUR  
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